## **Curriculum vitae**

## Giacomo Luciani

Born in Rome, July 18, 1948, Italian citizen, married, three sons.

# Career highlights:

### Current:

- Since 2010: Scientific Director of the Master in International Energy, Paris School of International Affairs, Sciences Po, Paris;
- Since 2010: Princeton University Global Scholar, attached to the Woodrow Wilson School and the Department of Near Eastern Studies, The Institute for the Transregional Study of the Contemporary Middle East, North Africa, and Central Asia,
- Since 2008, Visiting Professor at the Graduate Institute of International and Development Studies, Geneva; Director of the Executive Master in International Oil and Gas Leadership

#### Past:

- 2006-2010: Director, Gulf Research Center Foundation, Geneva
- 1997-2010 Adjunct Professor of International Relations at the Johns Hopkins University Bologna Centre.
- 2007-2008, Visiting Professor at the Institut d'Etudes Politiques (Sciences Po Paris) Menton Campus
- 2007-2008, Visiting Professor at the College of Europe, Natolin Campus
- 2000-2006: Professor of Political Economy and co-director of the Mediterranean Programme of the Robert Schuman Centre for Advanced Studies at the European University Institute.
- Academic year 2004-2005: visiting professor at the Ludwigs-Maximilians-Universität in München, Germany.
- 1990-2008: consultant to the Ministry of Economy and Planning, Riyadh, Saudi Arabia, under a succession of contracts, initially with UNDP, then with GTZ; in 2003-4, Plan Manager for the preparation of the Saudi 8<sup>th</sup> Development Plan.
- 1994-97 Visiting Professor at the Institut d'Etudes Politiques (Sciences Po), Paris
- May 1990 May 2000: ENI, Vice President in charge of international intelligence and major strategic projects involving several lines of business.
- 1988-90 Plan Operations Manager, SRI International team at the Ministry of Planning of Saudi Arabia, Riyadh.
- In 1986-88 visiting professor in the Department of Economics at UCLA.
- From 1977 to 1986, Istituto Affari Internazionali (IAI), first as Director of Economic Studies, then as Director of Studies.
- 1974-77: founded and directed the Institute for Research on International Economics (IRECI), (which merged with the IAI in 1977)
- Economist, Bank of Italy, 1972-74.

### Other Activities:

- Has consulted for major international oil companies.
- Member of the Oxford Energy Policy Club, the Geneva Petroleum Club, and the Paris Energy Club.
- Frequently lectures at events and conferences organised by major international think tanks and organisations.

## **Narrative:**

Dr. Luciani studied at the Universities of Rome, Yale and Harvard.

He first became acquainted with the problems of the international oil industry in 1971-72, while at Harvard, when he took the course jointly offered by the MIT, the Harvard Graduate School and the Harvard Business School (it was taught in that year by Robert Stobaugh and Thomas Stauffer).

He began his career as an economist at the Bank of Italy (1972-74), during which time he was the Bank's main analyst for oil price developments.

In 1974 he left the Central bank to establish and direct the Institute for Research on International Economics (IRECI). In 1976 he published a book on OPEC's role in the international economy (in Italian).

In 1977 IRECI merged into the Istituto Affari Internazionali (IAI); Dr. Luciani worked at the IAI from 1977 to 1986.

In this time he directed two major international research projects supported by the Ford Foundation: the first on international relations in the Mediterranean (out of which the collective book "**The Mediterranean Region**" was published) and the second entitled "Nation, State, Integration in the Arab World".

The latter led to the publication – in English and Arabic - of a set of four volumes, including "**The Rentier State**", edited with Hazem Beblawi, and "**The Politics of Arab Integration**", edited with Ghassan Salame'; and of a subsequent summary volume under the title "**The Arab State**" (1990).

He also contributed to a major joint research effort established by OAPEC and ENI under the title "Project Interdependence"; out of this work originated the book on "International Oil Companies and Arab Countries".

In 1986 Dr. Luciani moved to Los Angeles where he taught in the Economics Department at UCLA as visiting professor from 1986 to 1988. While in Los Angeles, he took his first consultancy assignment in Saudi Arabia, in 1987, for the Ar-Riyadh Development Authority.

In 1988 Dr. Luciani moved to Riyadh to serve as Plan Operations Manager at the Ministry of Planning in the preparation of the Saudi Fifth Development Plan, as part of the team fielded by SRI International. He completed this assignment in 1990.

From 1990 to 2000 he worked for ENI, the Italian Oil Company. His duties at ENI included the analysis of major international developments relevant to the oil industry, and the identification of major investment projects of relevance for the company.

During his time at ENI he took time off to be able to continue with his academic activities and consultancy, in particular for the Ministry of Planning of Saudi Arabia.

With respect to academic activities, he taught at the Institut d'Etudes Politiques (Sciences Po) in Paris from 1994 to 1997. In 1997 he was appointed Professorial Lecturer in Middle Eastern Studies at the Bologna Center of the School of Advanced International Studies (SAIS) of Johns Hopkins University, a position which he holds to this date. In Paris and Bologna he has offered courses on the Politics and Economics of International Energy and on the Political Economy of the Middle East.

With respect to consultancy, he continued to be involved in the process of preparation of the Saudi five-year development plans, performing tasks for the Sixth and Seventh Development Plans, through a succession of contracts with UNIDO first and the Deutsche Gesellschaft für Technische Zusammenarbeit (GTZ) since 1995.

In June 2000 he left ENI to become Professor of Political Economy and co-director of the Mediterranean Programme of the Robert Schuman Centre for Advanced Studies at the European University Institute in Florence.

In August 2006 he moved to Geneva, where he was instrumental in the establishment of the Gulf Research Center Foundation (2007) and was appointed Director of the same. At the same time, he continued with his academic activities, teaching at SAIS Bologna Center, at the Natolin Campus of the College of Europe, and later at the Graduate Institute of International and Development Studies in Geneva and Sciences Po in Paris.

His research interests cover two main, interrelated fields: the Political Economy of the Middle East and North Africa, and the Economics and Politics of Energy. He has published extensively in both areas, and the list of publications enclosed below is divided accordingly.

With respect to research on the Economics and Politics of Energy he has convened a series of conferences in Florence, from 2001 to 2004 to discuss the evolution of the Geopolitics of energy. He has participated in

the MEDSUPPLY project, led by the Observatoire Méditerranéen de l'Energie, writing a paper on the evolution of oil and gas supplies from the Caspian and the Gulf. He has participated in the INDES project led by Centre for European Policy Studies (CEPS) of Brussels, writing a paper on the security of gas supplies. He has organised a joint conference on "Caspian Oil and Gas Scenarios" in April 2003.

In 2003-5 Dr. Luciani has directed the **EUROGULF** project (An-EU-GCC Dialogue for Energy Stability and Sustainability), leading by a consortium composed by the Robert Schuman Centre for Advanced Studies at the European University Institute, the Oxford Institute of Energy Studies, the Energy Policy Unit of the National Technical University of Athens and ECONERGY Sal of Beirut. The papers of this project are available from the EUI web site, and will be published after editing later in 2007 as a set of volumes, in English and Arabic.

In 2006-7 Dr Luciani was responsible for tasks related to the security of gas supplies in the **ENCOURAGED** project supported by the European Commission.

In 2008-10 he was in charge of aspects related to geopolitics of energy supplies and oil security of supply in the **SECURE** project.

In the same years he was also responsible of the research module of the **Al Jisr** project, a cooperative project involving several Gulf and European institutes under the leadership of GRC, funded by the European Commission.

He is part of a consortium that has received funding from the European Commission's FP7 program for a project on "POLIcy for NAtural RESources" (**POLINARES**), which was launched in January 2010.

He is the Team Leader in the service contract assigned by the European Commission to the National Technical University of Athens and GRC for the establishment of an **EU-GCC Clean Energy Network**.

He has served as a member of the Advisory Group on the Energy Roadmap 2050 established by the DG Energy of the European Commission.

# **Main publications:**

## A) Publications on the Economics and Politics of International Oil and Gas

#### Books:

- International Oil Companies and Arab Countries, Croom Helm, 1984
- L'OPEC nell'economia internazionale, Einaudi 1976 (in Italian)

## Articles:

- "Global Oil Markets: The Need for Reforms" in R.Looney ed. "Handbook of Oil Politics", Routledge, 2012
- "Restrictions of passage, accidents and oil transportation: norms impact on supply security". CEPS Working Document No. 354, June 2011
- "Strategic Oil Stocks and Security of Supply" (with F-L Henry) CEPS Working Document N°353, June 2011
- "Armed Conflicts and Security of Oil and Gas Supplies" CEPS Working Document N°352, June 2011
- "The Functioning of the International Oil Markets and its Security Implications" CEPS Working Document N°351, May 2011
- "Global oil supplies: The impact of resource nationalism and political instability" CEPS Working Document N°350, May 2011
- "Geopolitical Threats to Oil and the Functioning of the International Oil Market" CEPS Policy Briefs N°221, November 2010
- "From Price Taker to Price Maker? Saudi Arabia and the World Oil Market", Rahmania Foundation Occasional Papers 2011
- "Energy and sustainability policies in the GCC", with Steffen Hertog, LSE Center for the Study of Global Governance, Kuwait Programme on Development, Governance and Globalisation in the Gulf States, August 2009; slightly abridged version reprinted in David Held and Kristian Ulrichsen "The Transformation of the Gulf: Politics, economics and the global order" Routledge 2012
- "The European Union Energy Policy" Oxford Energy Forum February 2009, pages 4-6
- "Nuclear Energy Developments in the Mediterranean and the Gulf" The International Spectator, Vol. 44, No. 1, March 2009, 1–17, Routledge
- "OPEC and the Price of Oil: The Need to Reform the Global Oil Market" GRC Analysis November 2007
- "Maritime choke points and the security of oil supplies from the Gulf: an economist's view" in OGEL Fall 2007.
- "The Gulf Countries and Nuclear Energy" in Gulf Monitor, Fall 2007.
- "La politica europea dell'energia e le relazioni con i paesi produttori" in "Le prospettive dell'economia globale e il ruolo delle aree emergenti" Quaderni IAI #29 Novembre 2007
- "The GCC Refining and Petrochemical Sectors in Global Perspective" in Eckart Woertz ed. "Gulf Geo-Economics", GRC 2007
- "Italian Energy Policy: the Quest for More Competition and Supply Security" in The International Spectator 3/2006
- "Is Russia a Threat to Energy Supplies?" in Oxford Energy Forum #66 August 2006
- "Quatre suggestions pour une cooperation energetique euro-arabe" in Revue Politique et Parlamentaire Avril/Mai/Juin 2006
- "Background Paper 4th Annual Conference on the Geopolitics of Energy" in OGEL 2 (2005)
- "The producing countries: between pursuing development and meeting global demand", paper presented at the 3rd Joint OPEC-IEA Workshop, Kuwait City, 15th May 2005,

- "Le relazioni energetiche nel Mediterraneo" in Franco Zallio ed. "L'Europa e il Mediterraneo: partner o vicini scomodi?" ISPI, Egea 2004
- "Oil and Political Economy in the International Relations of the Middle East" in Louise Fawcett, ed.
   "International Relations of the Middle East" Oxford, 2004
- "NOC to IOC? National Oil Companies and International Oil Companies" in Oxford Energy Forum #57 May 2004
- "Energy Policies in the European Union", in "Risk and Uncertainty in the Changing Global Energy Market: Implications for the Gulf" Emirates Centre for Strategic Studies and Research, 2004
- "Security of supply for natural gas markets: what is it and what is it not?" CEPS Policy Brief 51, 2004
- "The Changing Geopolitics of Energy" in OGEL Vol.1 #5 December 2003
- "Energy Supplies and the Mediterranean Security" in A.Vasconcelos "A European Strategic Concept for the Mediterranean" Cadernos do Lumiar N.º 9 October 2002
- "Recent Developments in the Regulatory Regimes for Banking, Energy and Telecommunications in the Context of the Turkish Bid for Membership in the EU", with Horst Günter Krenzler, RSCAS Policy Paper, 2002/11
- "EU-GCC Co-operation in the Field of Energy" with M. Chatelus and E. Rhein, RSCAS Policy Paper 2002/03
- "National Oil Companies Managers and Shareholders" in Oxford Energy Forum #46 August 2001
- "Vertical Integration as a Strategy for Oil Security" in "Strategic Positioning in the Oil Industry Trends and Options" edited by Paul Stevens, The Emirates Center for Strategic Studies and Research, 1998
- "Energy in the Middle East and North Africa: A Constraint to Economic and Social Development?"
   with Franco Reviglio, FEEM Nota di Lavoro 11.96
- "North African Producer Countries", in "Proceedings of the SAIS-AGIP Energy Conference "Energy in the Mediterranean Area", Foreign Policy Institute, The Paul H. Nitze School of Advanced International Studies, Johns Hopkins University, Paper #24.
- "Euro-Arab Cooperation and Conflict in the Areas of Oil and Gas", in "Distant Neighbours", edited by Nazih Ayubi, Ithaca Press, 1995.
- "The Dynamics of Reintegration in the International Petroleum Industry", in Gillespie and Moore, eds., "Oil in the New World Order", University Press of Florida, 1995
- "Arabie Saoudite: l'industrialisation d'un Etat allocataire" Maghreb-Machrek, 129, III 1990
- "Oil and Instability: The Political Economy of Petroleum and the Gulf War", in H. Maull and O. Pick The Gulf War: Regional and International Dimensions, Francis Pinter 1989

# B) Publications on the Political economy of the Middle East

## Books:

- "Resource Blessed The Diversification of the GCC Economies" editor and co-author, Dubai, GRC, forthcoming
- "Beyond Cronyism? Business Politics in the Arab World" co-editor (with S.Hertog and M.Valeri) and co-author, Hurst, forthcoming
- "Constitutional Reform and Political Participation in the Gulf" (co-editor and co-author), Gulf Research Center, 2006.
- "Regime Change in Iraq: the Transatlantic and Regional Dimensions" (co-editor and co-author) RSCAS, 2004
- "Relations Between the European Union and the Gulf Cooperation Council: Past Record and Promises for the Future", with T. Schumacher, Gulf Research Centre 2004.
- "Migration Policies in Europe and the United States" (editor), Kluwer 1993

- "The Arab State" (editor and co-author), Croom Helm 1989
- "The Politics of Arab Integration" (co-editor), Croom Helm, 1988
- "The Rentier State" (co-editor and co-author), Croom Helm, 1987
- "Public Finance in the Arab Countries" (editor), IDRC Manuscript Report, 1986
- "The Mediterranean Region" (editor and co-author), Croom Helm, 1984
- "Egypt's Economic Potential" (co-author), Croom Helm, 1984.

## Articles:

- "The role of nuclear energy in GCC economic development" in M.Khamrava ed. "The Nuclear Question in the Middle East" Columbia University Press and Hurst, April 2012
- "Price and revenue volatility: what policy options and role for the State" in Global Governance 17 (2011)
- "The Political Economy of Monetary Integration and Exchange Rate Regime in the GCC" in M.Legrenzi e B.Momani eds. "The Shifting Geo-Economics of the Gulf", Ashgate 2011
- "Has Arab Business Ever Been, or Will it Be, a Player for Reform?" (with S.Hertog) ARI Policy Paper October 2010
- "Beyond Sovereign Funds: Transforming a Rentier Economy and Improving Governance through the Creation of Autonomous Endowments" Rahmania Foundation Occasional Paper #1, 2010.
- "Book Review: Shahid Yusuf: Development economics through the decades. A critical look at 30 years of the world development report" Journal of Economics 99:1.
- "EU-GCC economic relations in the global context", in C-P Hanelt and A Moeller eds. "Bound to Cooperate Europe and the Middle East" Verlag Bertelsmann Stiftung, 2008
- "International Mergers and Acquisitions: the New Frontier of Gulf Economic Diversification" Gulf Yearbook 2007-2008, Gulf Research Center
- "Linking Economic and Political Reform in the Middle East: The Role of the Bourgeoisie" in O.
   Schlumberger ed. "Debating Arab Authoritarianism: Dynamics and Durability in Nondemocratic Regimes", Stanford University Press, 2007
- "The Pace and Problems with GCC Privatisations" in Gulf Yearbook 2005-2006, Gulf Research Center, Dubai
- "The Economic Basket of the Barcelona Process: Outcomes and Perspectives" in Med.2005, IEMed and CIDOB, Barcelona
- "Saudi Arabian Business: from Private Sector to National Bourgeoisie", in P. Aarts and G. Nonnemann eds. "Saudi Arabia in the Balance: Politics, Economics & International Relations between 9/11, the Iraq Crisis & the Future", Hurst Publishers & New York University Press, 2005
- "Democracy Promotion in the Middle East: Business as Usual?" book review in The International Spectator XI 2, April-June 2005
- "Future Prospects for the Gulf Region" in Gulf Yearbook 2004, Gulf Research Center, Dubai 2005
- "The EU and the GCC. A New Partnership" (2002; updated in 2005) with F. Neugart, Bertelsmann Stiftung, 2005
- "Economic Foundations of States and Democratisation: Shifting Political Geography of the Arab Private Sector and its Implications." In Shireen Hunter and Huma Malik, eds. "Modernization, Democracy and Islam", Praeger, 2005.
- "Oil and Political Economy in the International Relations of the Middle East" in Louise Fawcett, ed. "International Relations of the Middle East" Oxford, 2004
- "Weathering the Storm: Saudi Arabia and the United States", The International Spectator 4/2004

- "After Iraq: Prospects for Democratization in the Middle East and North Africa" in C.P.Hanelt, G. Luciani and F.Neugart eds. "Regime Change in Iraq: the Transatlantic and Regional Dimensions" RSCAS, 2004
- "The European Union and Iraq: Present Dilemmas and Recommendations for Future Action", with T. Dodge and F. Neugart, CAP/Bertelsmann Policy Paper, June 2004
- "The EU and the GCC in 2003" in "Gulf Yearbook 2003", Gulf Research Centre, 2004
- "The economic dimensions of change" in V. Perthes ed. "Looking ahead: Challenges for Middle East Politics and Research", EUROMESCO Paper #29, April 2004.
- "Toward a European Strategy for Iraq" with F. Neugart, CAP/Bertelsmann Foundation Policy Paper March 2003
- "Die Türkei und der Islam. Hürde auf dem Weg nach Europa?" in Internationale Politik März 2002
   Nr. 3 57. Jahr; English version: "Turkey, Islam, and European Identity" Internationale Politik 2 / 2002
   Volume 3 Summer Issue; also published in the Russian edition.
- "EU-GCC Co-operation in the Field of Education" with G. Nonneman and R. Wilson, RSCAS Policy Paper 02/1
- "Privatisation as a Policy for Development",in "Economic Transition in the Middle East" edited by Heba Handoussa, The American University in Cairo Press, 1997
- "Resources, Revenue and Authoritarianism in the Arab World: Beyond the Rentier State?" in "Political Liberalization and Democratization in the Arab World" edited by R. Brynen, B. Khorany and P. Noble, Lynne Rienner, 1995
- "The Oil Rent, the Fiscal Crisis of the State and Democratization", in "Democracy without Democrats?" edited by Ghassan Salamé, Tauris, 1994
- "Le nouvel ordre pétrolier arabe" Maghreb-Machrek 136, Il 1992
- "Economic Foundations of Democracy and Authoritarianism", Arab Studies Quarterly Fall 1988.
- "The Economic Content of Security" Journal of Public Policy, 8,2, 1988.
- "Multiple Puzzle Egypt's Exchange Rate Regime Controversy" Journal of Arab Affairs 1987
- "Economic Cooperation between Italy, Greece and Turkey in The International Spectator 1987
- "The Second International Conference on 'Nation State Integration in the Arab World' a Report" in Orient 1, 1986
- "East-West and North-South in the Eastern Mediterranean" in D. Carlton and C. Shaerf (eds.) "South Eastern Europe after Tito: a Powder Keg for the 1980's? Macmillan 1983
- "The Industrialization of Turkey in the Mediterranean Regional Environment" Lo Spettatore Internazionale 3, 1982
- "The Political Environment and Stability of the International Banking System" Ente Einaudi
- "Eastern and Western Europe and the Challenge from the Developing World" Lo Spettatore Internazionale 2, 1981
- "The International Economic Importance of the Mediterranean" Lo Spettatore Internazionale 1, 1981
- "The Objective of an Industrial Cooperation Strategy: a Proposal" Lo Spettatore Internazionale 2, 1980
- "Detente and the New International Economic Order: A Difficult Juncture" Lo Spettatore Internazionale 1, 1980
- "Italy and the New International Economic Order" Lo spettatore Internazionale 2, 1979
- "Present and Past Trends in the International Division of Labor: The Role of the Multinationals" Lo Spettatore internazionale 2, 1979
- "Italian and International Energy Problems" Lo Spettatore Internazionale 4, 1977
- "The Strategy of Multinational Enterprises in the Mediterranean" Lo Spettatore Internazionale 1, 1976

# **Courses taught:**

- The Politics and Economics of International Energy. I currently teach this course at PSIA-Sciences-Po and at the Graduate Institute. I taught the same at Johns Hopkins Bologna Center from 2000 to 2010.
- Energy and Development. I currently teach this course at PSIA- Sciences-Po
- The Politics and Economics of Middle East Energy in the Global Context. I currently teach this
  course at the Woodrow Wilson School, Princeton University
- The Political Economy of the Middle East and North Africa. I have taught this course at Johns Hopkins Bologna Center 2000-2007.

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