

**GENEVA TRADE AND DEVELOPMENT WORKSHOP<sup>1</sup>**  
**Spring Semester 2011**  
**Time: 12:30 to 13:30<sup>2</sup> Location: WTO Secretariat<sup>3</sup>**

Date	Speaker	Title
Tuesday, 22 February	Nicolas Berman (Graduate Institute)	<i>Sales at Home and Export Dynamics</i>
Tuesday, 8 March	Caroline Freund (World Bank)	<i>Global Patterns in Exporter Entry and Exit</i> co-authored with Martha Denisse Pierola
Tuesday, 22 March	Ignat Stepanok (WIPO)	<i>Trade with R&amp;D Costs to Entering Foreign Markets</i>
Tuesday, 5 April	Yose Damuri (Graduate Institute)	TBC
Tuesday, 19 April	Giovanni Peri (University of California, San Diego)	TBC
Tuesday, 3 May	Beverelli Cosimo (WTO)	TBC
Tuesday, 17 May	Gaia Narciso (Trinity College Dublin)	<i>WTO accession and tariff evasion</i> co-authored with B. Javorcik
Tuesday, 31 May	Jonathan Eaton (Penn State University)	TBC
Tuesday, 14 June	José-Antonio Monteiro (WTO)	<i>Unequal Diffusion of Eco-label Programs: a Spatial Econometrics Approach.</i>

<sup>1</sup> The workshop is a joint initiative by the Graduate Institute's Centre for Trade and Economic Integration (CTEI), UNCTAD, the University of Geneva, and the World Trade Organization. Its objective is for researchers in the Geneva region working in the area of trade and development to share work and ideas.

<sup>2</sup> The workshop begins at 12:30. A sandwich lunch, courtesy of the Graduate Institute's Centre on Trade and Economic Integration, will be served from 12:00.

<sup>3</sup> Registration is required for each individual workshop, also for those having WTO accreditation. To do so, please send an email to Paulette Planchette (paulette.planchette@wto.org) at the latest one day before the relevant workshop